

ENTREPRENEURSHIP DEVELOPMENT PROGRAMME (EDP)

VENUE: Mangaldai College, Mangaldai, Darrang

DURATION: 80 HOURS (10 Days)

Date: 05-02-2024 to 17-02-2024

Sponsored By: National Scheduled Castes Finance and Development Corporation, New Delhi
Organised By: Indian Institute of Entrepreneurship (IIE), Guwahati

The Indian Institute of Entrepreneurship (IIE), Guwahati organized a National Scheduled Castes Finance and Development Corporation (NSFDC), New Delhi, sponsored Entrepreneurship Development Programme from 05-02-2024 to 17-02-2024 at Mangaldai College, Mangaldai. The selection committee meeting was held on 20-01-2024 with following four officials-

1. Dr. Kamala Kanta Borah, Principal, Mangaldai College, Mangaldai, Darrang
2. Mr. Bhaben Barman, Executive Engineer, Zila Parishad, Darrang
3. Mr. Nilotpal Kakati, Branch Manager, Bank of Baroda, Mangaldai College Branch
4. Ms. Madhusmita Hazarika, Senior Executive Project Officer, IIE, Guwahati



The programme was coordinated by Mr. Manash Pratim Baruah, Assistant Professor, Mangaldai College, Mangaldai. A total number of 60 students (two batch) of Mangaldai College, participated in this programme. Biometric attendance of the participants was taken for each day of the programme as directed by the IIE, Guwahati. According to the schedule, each day of the programme has four session on different topics related to the entrepreneurship.

Day 1: Date - 05/02/2024

The programme was inaugurated by Dr. Kamala Kanta Borah, Principal, Mangaldai College, Mangaldai on 05-02-2024. He explained all the rules and regulation and objectives of the programme thoroughly in the inaugural session. He encouraged the participants for the programme and thanked Indian Institute of Entrepreneurship, Guwahati for organising such a beneficial programme in Mangaldai College, Mangaldai.

Honourable Resource Person, Mr. Joy Bhattacharya, Assistant Professor, Department of Management, Kharupetia College took the remaining sessions where the topic of discussion was self-analysis for developing entrepreneurial competency and Concept of Entrepreneur, Enterprise & Entrepreneurship. He enlightens the will of being self-entrepreneur in students mind and clarified the meaning of entrepreneur, enterprise and entrepreneurship among the curious students.

Day 2: Date- 07/02/2024

The resource person for the first two sessions of second day was Ms. Bobby Mazumder, Director of Euro Angels Public School, Mangaldai. She is a well-known business woman in the Darrang district. She single handily gifted a futuristic school in middle of the town. She discussed about need, importance and scope of entrepreneurship in today's world. How anyone irrespective of their gender could become a successful in this line was the highlight of her session.

The second session of the day again put up by Mr. Joy Bhattacharya, where he discussed about different steps to set up an enterprise. Students got highly beneficate and motivated from this session.

Day 3: Date-08/02/2024

Day 3 started with a fresh session stated, "Opportunity identification for small enterprise " by Mr. Prabodh Sharma, Department of Economics, Mangaldai Commerce College. His real-life examples and relativeness opened up various door of ideas for new entrepreneurs.

The next two sessions were taken by Mr. Nilotpal Kakati, Branch Manager, Bank of Baroda, Mangaldai College Branch and discusses about different Support system available for small enterprise, Schemes of assistance for MSMEs, NSIC, SIDBI, DICCC& other support system. Being a bank manager, he is quite fluent in those technical terms, which helped the students to get familiar too.

Day 4: Date- 09/02/2024

Resource Person for the Day 4 again Mr Joy Bhattacharya and he interacts with the participants. In continuation to his earlier lectures, he discussed about business model canvas and preparation of business plan in two parts. After lunch he started the remaining sessions on the topic "Passion, Profession and Professionalism "

Day 5: Date- 10/02/2024

1st session of the day was about " Basic of Enterprise management& Quality management for effective enterprise management" and the resource person for the session was Dr. Dhiren Deka, Assistant Professor, Department of Management, Mangaldai Commerce College. The remaining sessions was all about Marketing titled as "Basics of Sales & Marketing", "Market survey what and why" and " Market survey tools and techniques ". The resource person discussed about different marketing issues with the students.

Day 6: Date- 12/02/2024

After one day break Day 6 of the programme was held on 12-02-2024. The topics for the day was about "Marketing Management: Product Promotion, Product service, Sales and Advertisement" and "Product Planning & Product Mixing Strategy, Costing-Pricing & Profit making ". The resource person for the day was Dr. Dhiren Deka, Assistant Professor, Department of Management, Mangaldai Commerce College. He discussed all the topics thoroughly with the students. These sessions were quite interesting and important for the participants, as this are the main driving factor for a business to run smoothly.

Day 7: Date- 13/02/2024

First two sessions of the day were taken by Mr Shyamal Krishna Biswas, Assistant Professor, Department of Accountancy, Mangaldai Commerce College. He explained all the basic concept of finance, financial planning, accounting and bookkeeping. His technical and relative aiding will definitely help the students. The next session of the day was "Availing Institutional Finance for Small Enterprise" and the resource person for the session was Dr. Parikshit Barman, Assistant Professor, Department of Finance, Mangaldai Commerce College. Ms. Dulumani Kalita, National Awardee Entrepreneur, Moni Handicraft Centre, Darrang was the esteemed guest for the last session. She interacts with all the participants and exchanged valuable thoughts and ideas with the attendees. She also showed his own product of her industry which was made by herself from Water Hyacinth. Her journey in the field business from a small entrepreneur to a national award winning one makes the participants motivated towards self-employment.

Day 8: Date - 15/02/2024

Use and importance of internet and modern technologies is an undivided part of any business. Internet service could effortlessly be used in advertising and various aspects of a business. Mr. Hiren Deka, Assistant Professor, Department of CSIT, Mangaldai College, explained such important internet-based technologies essential for a business setup to the participants.

The next two session was taken by Mr. Deepjyoti Kalita, Assistant Professor, Department of CSIT, Mangaldai College. He explained about different online market place, online advertisement and branding of different products.

Day 9: Date - 16/02/2024

The session on "Organizing for doing business-Business Compliance & legal aspects (PAN, TAN, GST, E-WAY BILL, Income tax return file, IEC code" was explained by Mr. Hari Harshit, Practitioner, R.G. Barooah & Associate, Chartered Accountant among the students.

Mr. Uttam Saikia, General Manager, District Industries & Commerce Centre, Darrang, explained about different support system of Government like PMEGP, PMFME, PM- Vishwakarma, Mukhya Mantri Atmanirbhar Assam etc among the participants. He also explained MSME, UDYAM registration and its importance. He also ensured the participants to help them in future time.

Day 10: Date - 17/02/2024

Ms. Neha Mahanta, Assistant Professor, Mangaldai College, delivered an interesting and motivating session on leadership, effective communication and negotiation skill on the last day of the programme. She explained how different skills are equally important for established and running a business.

Mr. Manash Pratim Baruah, Assistant Professor, Mangaldai College, who was also the coordinator of the EDP programme conducted a feedback session. Students' feedback and remark was quite positive and encouraging. At the end a Valedictory speech was delivered by Mr. Baruah, thanking all the esteemed resource persons, who took time in their busy schedule and encouraged the students. On behalf of Mangaldai College family he also thanked all the participants for their active participation, faculty members of Mangaldai College, specially National Scheduled Castes Finance and Development Corporation, New Delhi, Indian Institute of Entrepreneurship (IIE), Guwahati for organising such a valuable programme.



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Entrepreneurship Development Programme (EDP/EOHAN)

Sponsored by -

NSFDC, Delhi

Organised By -

Indian Institute of Entrepreneurship (IIE), Guwahati

Selection Committee Meeting

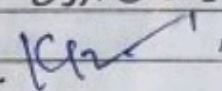
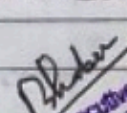
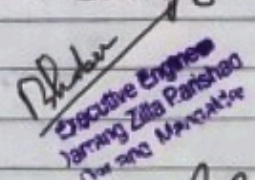
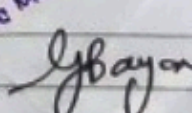
Venue: Science Gallery, Mangaldai College

Date: 20-01-2024 Time: 10:30 AM ONWARDS

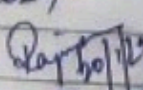

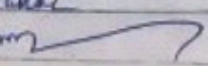
Selection Committee Officials :-

- ① Dr. Kamala Kanta Borah, Principal, Mangaldai College
- ② Bhaben Barman, Executive Engineer, Zila Parishad, Darrang
- ③ Nilotpal Kakati, Branch Manager, Bank of Baroda,
Mangaldai College Branch
- ④ Madhusmita Hazarika, Senior Executive-Project, IIE,
Guwahati

Signature of Selection Committee Officials :-

- 1) The Principal, Mangaldai College - 
- 2) Bhaben Barman - 

- 3) Gourab Jyoti Bayan - 

Signature of faculty member -

- 1) Dibbeswar Baruah 20/1/2024
 - 2) Raju Pa Talukdar 
 - 3) Rabul Malakar 
 - 4) Kishor Jyoti 
- 20/1/24

Signature of Selected Candidates -

1.	Jyoti Das	37	Sima Mazumdar
2.	Mompa Das	38	Falgumi Das
3.	Mampy Sankar	39	Pratyanka Mandal
4.	Dipika Mandal	40	Nisha Kungre
5.	Bulbuli Mandal.	41	Surmita Das
6.	Dipika Sankar.	42	Kabita Mandal
7.	Rimpi Das.	43	Pratyanka Mandal
8.	Himani Biswas	44	Deepti Sankar.
9.	Pampi Sankar	45	Karabi Das.
10.	Sabita Sanyalshi	46	Shikha Devi Sankar
11.	Kalpna Biswas.	47	Rimpi Das
12.	Dipali Sankar	48	Charanika Bania
13.	Karan Sankar	49	Nishamani Das
14.	Labya Das	50	Kabita Das.
15.	Prasanta Das	51	Maima Das.
16.	Nipen Das.	52	Geetan Das
17.	Anjana Das	53	Nyanika Mandal
18.	Seema Das	54	Chiranjee Bania
19.	Champa Mandal	55	Khuri Das.
20.	Angana Sankar	56	Shyamalata Sankar
21.	Trisna Mandal	57	Nabamallika Medhi
22.	Mili Mandal.	58	Sarala Das.
23.	Barabha Rani Das	59	Rimpi Das
24.	Trishna moni Das	60	Charanika Bania
25.	Khuri Das	61	Nishamani Das
26.	Minakshi Das	62	Kabita Das
27.	Bipasha Das	63	Maima Das.
28.	Rumi Das	64	Sima Biswas
29.	Spondana Dutta	65	Seema Das.
30.	Sima Biswas	65	Nipu Sankar
31.	Nabamallika Medhi	66	Rinku moni Das.
32.	Sarala Das	67	Gagan Bania
33.	Shyamalata Sankar	68	Lakshmyjyoti Banishya
34.	pramati Das	69.	Seemati Mandal
35.	Rupali Das.	70	Dipali Sankar
36.	Rupashree Das		Abhishek Kumar

Entrepreneurship Development Programme (EDP)

Sponsored by - NSFDC, Delhi

Organised by -

Indian Institute of Entrepreneurship (IIE), Howrah

Venue: Science Gallery, Mangaldai College.

Day - 1

Date: 05-02-2024

Session-I (10 AM - 11:30 AM): Inauguration and objectives of the programme

Resource Person: Dr. Kamala Kanta Borah

Session-II: Self-analysis for developing entrepreneurial competency

Session-III: Do

Session-IV: Concept of Entrepreneur, Enterprise & Entrepreneurship.

Resource Person: Mr. Joy Bhattacharjee

Assistant Professor, Kharupetia College.

Signature of Resource Person:

1) Dr. Kamala Kanta Borah -
Principal, Mangaldai College

Kr 5/2/2024

2) Mr. Joy Bhattacharjee -
Assistant Professor
Kharupetia College

Joy 5/2/24

Signature of Teachers:

1) Dr. Minati Sharma -
Minati 5/2/2024

2) Manash Pratim Baruah -
Manash 5/2/24

3) Rahul Malakar

Rahul 5/2/24

Signature of Participants -

- 1) Sabita Sanjayshi
- 2) Dipali Sarkar
- 3) Kalpana Biswas.
- 4) Sabita Roy
- 5) Sumati Mandal
- 6) Anjana Sarkar
- 7) Rimpi Das.
- 8) Manpy Sarkar.
- 9) Mampa Das
- 10) Joyata Das
- 11) Rinkumani Das.
- 12) Dipika Sarkar.
- 13) Himani Biswas.
- 14) Bulbuli Mandal
- 15) Dipika Mandal
- 16) Popi Das
- 17) Nipen Das.
- 18) Baranta Mandal.
- 19) Narayan Choudhury
- 20) Bhaben Das
- 21) Prasanta Das
- 22) Karan Sarkar
- 23) Labiya Das
- 24) Puja Sarkar
- 25) Sima Mazumdar
- 26) Champa Mandal
- 27) Anjana Das
- 28) Gagan Baria
- 29) Bikash Das
- 30) Nipu Sarkar
- 31) Dibya Jyoti Nath.
- 32) Brajesh Das
- 33) Rumi Das
- 34) Spondana Dutta
- 35) Sima Biswas
- 36) Nabamallika Mehta
- 37) Sarala Das
- 38) Shyamalata Sarkar
- 39) Lakshya Jyoti Biswas
40. Pramata Das
41. Kushi Das.
42. Nisha Kumari
43. Kabita Mandal.
44. Shikha Devi Sarkar
- 45) Puja Mandal
- 46) Nyameeka Mandal.
- 47) Dipti Sarkar.
- 48) Priyanka Mandal.
- 49) Trishna Mandal.
- 50) Rimpi Das
- 51) Gagan Baria
- 52) Ritika Baria
- 53) Chayanika Baria
- 54) Nishamoni Das
55. Sumati Mandal
56. Dipali Sarkar
57. Seema Das
- 58) Kushi Das.
- 59) Bipasha Das

Entrepreneurship Development Programme (EDP)

Day - 2

Date : 07/02/2024

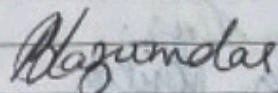
Session I } - Need, Importance and Scope of Entrepreneurship
Session II }

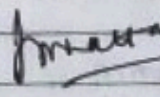
Resource Person: Ms. Bobby Mazumder
Director, Euro Angels Public School
and EuroKids Mangaldai

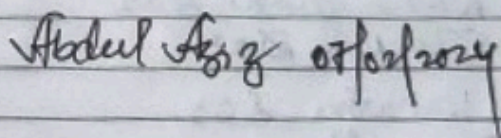
Session III } - Step by Step planning for setting up
Session IV } of an Enterprise

Resource Person: Mr. Joy Bhattacharjee
Assistant Professor, Kharupetia College

Signature of Resource Person:

1) Ms. Bobby Mazumder — 

2) Mr. Joy Bhattacharjee — 
07/02/2024

3) Abdul Aziz —  07/02/2024

Date : 07/02/2024

Signature of Participants—

- 1) Mampy Sarkan
- 2) Mompa Das
- 3) Joyeeta Das
- 4) Rimku mani Das
- 5) Himani Biswas.
- 6) Dipika Sarkar.
- 7) Rimpi Das.
- 8) Prasanta Mandal.
- 9) Narayan Choudhury
- 10) Gagan Bania
- 11) Karan Sarkan
- 12) Labya Das
- 13) Nipu Sarkar
- 14) Bikash Das
- 15) Nyameka Mandal
- 16) Gautam Das
- 17) Spondana Dutta
- 18) Rumi Das
- 19) Chayanika Bania.
- 20) Nisha mani Das
- 21) Rimpi Das
- 22) Bipasha Das
- 23) Sima Mazumdar
- 24) Khushi Das.
- 25) Sima Biswas.
- 26) Nabamallika Medhi
- 27) Sarala Das
- 28) Shyamalata Sarkar
- 29) Karabi Das.
- 30) Shikha Devi Sarkan
- 31) Puja Mandal
- 32) Kalpana Mandal
- 33) Nisha Kumari
- 34) Prasanta Das
- 35) Sebita Samyashi
- 36) Kalpana Biswas
- 37) Rakhi Das
- 38) Lalitajyoti Paritika.
- 39) Trisna Mandal.
- 40) Dipti Sarkar.
- 41) Priyanka Mandal.
- 42) Gitaashu Bania
- 43) Karabi Das.
44. Sumati Mandal
45. Dipali Sarkar
46. Anjama Das
47. Champa Mandal
48. Seema Das
49. Arpana Sarkar.
- 50) Khushi Das.
51. Bhaben Das

Entrepreneurship Development Programme (EDP)

Day-3

Date: 08/02/2024

Sessions: Business model canvas

Session II: Passion, Profession and Professionalism

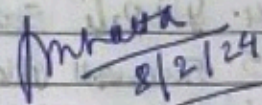
Session IV: ~~Passi~~ -DO-

Session II: Preparation of Business Plan

Resource Person:

Ms. Joy Bhattacharjee
Assistant Professor
Kharupetia College, Darrang

Signature of Resource Person:

1) Mr. Joy Bhattacharjee. - 
8/2/24

Signature of Participants:

- | | |
|-----------------------|--------------------------|
| 1) Nipu Saikia | 15) Shikha Devi Sankar |
| 2) Binay Das | 16) Puja Mandal |
| 3) Karan Sankar. | 17) Harabi Das. |
| 4) Gautam Das | 18) Minakshi Das |
| 5) Nyamaka Mandal | 19) Bipasha Das. |
| 6) Rimpi Das | 20) Spondana Mukta |
| 7) Sima Biswas | 21) Rakhi Das |
| 8) Sima Masumdar | 22) Mampy Sankar |
| 9) Champu Mandal | 23) Mompada Das |
| 10) Shyamalata Sankar | 24) Himani Biswas. |
| 11) Sorola Das | 25) Rinkumani Das. |
| 12) Kalpana Biswas | 26) Dipika Sankar. |
| 13) Priyanka Mandal | 27) Lakshyajyoti Biswas. |
| 14) Trishna Mandal | 28) Rimpi Das. |

Entrepreneurship Development Programme (EDP)

Day-4

Date: 09-02-2024

Session I : Opportunity Identification for small Enterprise

Session II : Opportunity sloping exercise

Session III : Support System available for small

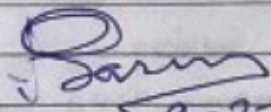
Session IV : Enterprise : schemes of Assistance for MSMEs, NSIC, SIDHI, DICCE and other Support System

Resource Person:

1) Mr. Prabodh Sarma, Assistant Professor
Department of Economics
Mangaldai Commerce College

2) Mr. Nilotpal Kakati, Branch Manager
Bank of Baroda, Mangaldai College branch

Signature of Resource Person:

1) Mr. Prabodh Sarma - 
9-2-24

2) Mr. Nilotpal Kakati -

Signature of Participants:-

1) Anjoma Das

2) Champa Mondal

3) Himani Biswas

4) Dipika Sarkar

5) Rimpi Das

6) Nisum Das

7) Naxayam Choudhury

Entrepreneurship Development Programme (EDP)

Day-5

Date: 10-12-2024

Session I: Basic of Enterprise management & Quality management for effective management

Session II: Basic of Sales and Marketing

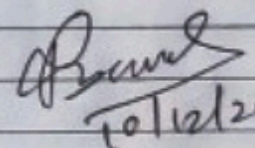
Session III: Market Survey what & why

Session IV: Market survey - Tools & techniques.

Resource Person:

- 1) Mr. Manash Pratim Baruah
Assistant Professor
Department of Botany
Mangaldai College, Mangaldai

Signature of Resource Person:

- 1) Mr. Manash Pratim Baruah - 
10/12/2024

Entrepreneurship Development Programme (EDP)

Day-6, Date: 12-02-2024

Session I } Marketing Management: Product Promotion
Session II } Product Service, Sales and Advertisement

Session III } Product Planning & Product Mixing
Session IV } Strategy, Costing, Pricing and Profit Making

Resource Person:

Dr. Dhiren Deka
Assistant Professor
Department of Management
Mangaldai Commerce College.

Signature of Resource Person:

Dr. Dhiren Deka — Dr. Dhiren Deka
12/02/2024

Entrepreneurship Development Programme (EDP)

Day - 7 Date : 13/02/2024

Session I : Basic of finance and financial planning

Session II : Basic of Accounting & Bookkeeping

Resource Person: Mr. Shyamal Krishna Biswas
Assistant Professor
Mangaldai Commerce College

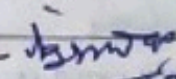
Session III : Availing Institutional finance for Small Enterprise

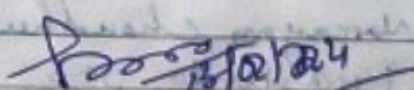
Resource Person: Dr. Parikshit Barman
Assistant Professor
Mangaldai Commerce College

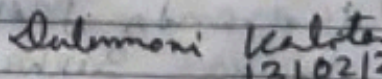
Session IV : Interaction with successful Entrepreneurs

Resource Person: Ms. Dulumani Kalita
National Awardee
Mori Handicraft Centre, Darrang

Signature of Resource Person:

1) Mr. Shyamal Krishna Biswas -  13/2/2024

2) Dr. Parikshit Barman -  13/2/2024

3) Ms. Dulumani Kalita -  13/02/2024

Entrepreneurship Development Programme (EDP)

Day - 2

Date: 15/02/2024

Session I: An Introduction to website / Mobile App / Social Media Marketing

Session II: Google my business, business tools - face book / Twitter / Instagram / Youtube

Resource Person: Mr. Hiren Deka
Assistant Professor
Department of CSIT
Mangaldai College

Session III: Existing online Market place - India
Maz / OLX / Amazon / flipkart / Swiggy
Trade India - How to use them.

Session IV: Online Advertisement & Branding
of Products.

Resource Person: Mr. Deepjyoti Kalita
Assistant Professor
Department of CSIT
Mangaldai College.

Signature of Resource Person:

1) Mr. Hiren Deka -

2) Mr. Deepjyoti Kalita - Depjyoti

Entrepreneurship Development Programme (EDP)

Day - 9

Date : 16/02/2024

Session I } Organizing for doing business - Business
Session II } Compliance and legal aspects (PAN, TAN,
GST, E-WAY BILL, Income tax Return file,
IEC code

Resource Person :-

Mr. Hari Harshit, Practitioner
R.G. Barooah & Associate
Chartered Accountant

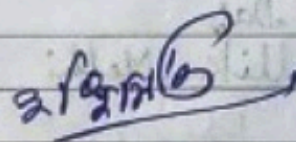
Session III } MSME Registration, UDYAM etc &
Session IV } support system

Resource Person: Mr. Uttam Saikia

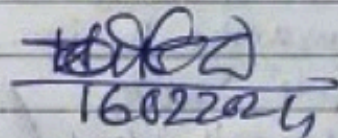
General Manager
District Industries and Commerce
Centre, Darrang, Mangaldai,
Assam.

Signature of Resource Person:

1) Mr. Hari Harshit



2) Mr. Uttam Saikia


16/02/2024

Entrepreneurship Development Programme (EDP)

Day-10

Date: 17-02-2024

Session I: Team Creation & Leadership Skill

Session II: Effective Communication & Negotiation Skill

Resource Person: Ms. Neha Mahanta

Assistant Professor

Mangaldai College, Mangaldai

Session III: Feedback Session

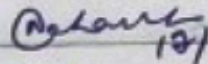
Session IV: Valedictory

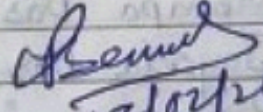
Resource Person: Mr. Manash Pratim Baruah

Assistant Professor

Mangaldai College, Mangaldai

Signature of Resource Person:-

1) Ms. Neha Mahanta -  17/2/24

2) Mr. Manash Pratim Baruah -  17/02/24

Date: 17-02-2024

Signature of Participants—

- 1) Sima Biswas
- 2) Nabamallika Medhi
- 3) Sarala Das
- 4) Shyamalata Sarkar
- 5) Binash Das
- 6) Karan Sankar.
- 7) Ripti Sarkar.
- 8) Trisima Mandal
- 9) Priyanka Mandal.
- 10) Sima Mazumder
- 11) Nipu Sarkar
- 12) Prasanta Mandal.
13. Narayan Chowdhury
14. Dipika Sarkar
15. Rimpi Das
- 16/ Rakhi Das
- 17/ Mampy Sarkar
- 18) Mompa Das
- 19) Joycela Das
- 20) Rimku mani Das
- 21/ Ritwika Bania
- 22/ Gagan Bania
- 23/ Chaynika Bania.
24. Nisha mani Das
25. Nyameeka Mandal
- 26) Prantim Das
- 27) Karaki Das.
- 28) Lakshyapoti Bishup.
- 29) Puja Mandal
- 30) Shikha Devi Sankar
31. Sumati Mandal
32. Dipali Sarkar
33. Anjoma Das
34. Champa Mandal
35. Seema Das.
36. Arpana Sarkar.
37. Nisha Kumari.
38. Kabita Mandal
- 39) Khushi Das.
- 40) Kallona Biswas.
- 41) Sabita Samyashi
- 42) Bipasha Das
- 43) Bhaban Das
- 44) Prasanta Das.